

OFFICE PROFILE

ABOUT US

Karim Adel Law Office (the Office) is an Egyptian law firm which was established in 1939 by the late Dr. Saba Habashi as a pioneer law office in the field of International Business Law. In 1961, the Office came under the management of Mr. Adel Kamel where it continued to grow in expertise and reputation in dealing with issues regarding International Business Law. In 2000, the management of the Office was passed to Mr. Karim Adel Kamel who, to date, is continuing the growth and expansion of the Office.

Since its establishment, the Office has offered a full and comprehensive range of legal services in English, Arabic and French languages to a wide variety of multinational companies and Egyptian entrepreneurs operating in Egypt. These legal services are delivered in a high standard of professional service to its clients. The Office is very accustomed to working with other law offices in Egypt and internationally, in order to achieve a successful outcome for its clients. The Office is a safe and reliable choice for anyone in need of legal assistance, as it has proven time for over 70 years.

During the sixties and early seventies of the last century, the Office suffered a lot of the socialism and political situations of Nasser's regime era. During this era, the Office sustained and overcame these difficult times while most other Law offices dealing with International Business Law completely shut down.

AREAS OF PRACTICE

Since its establishment, the Office has offered a full range of legal services to a wide variety of multinational companies working in Egypt. The Office's areas of practice include the following:

Arbitration,
Banking Law,
Anti Trust Law,
Bankruptcy,
Corporate Law,
Collection of Bad Debts,
Commercial Law,
Commercial Registry,
Construction Agreements,
Criminal Law,
Establishing Companies and Foreign Branches,
Employment Law,
Environmental Law,
Franchise Agreements,
Gas Station Concession & Lease Agreements
Hotels Management & Lease Agreements,
Hotels Concession Agreements,
Intellectual Property Law,
Litigation,
Maintenance Agreements,

Mergers and Acquisitions,
Movables Sale Purchase Agreements,
Petroleum Concession Agreements,
Real Estate Agreements and Registration,
Services Agreements,
Shareholder Agreements,
Trademark, Patents, Industrial Designs Registration,
Taxation Law,
Securities,
Shares or Assets Sale Purchase Agreements,
Social Insurance Law, and
Supply Agreements.

ACHIEVEMENTS

Among the many achievements of the Office in recent years, these are some examples:

1. The Office represented the Egyptian Shareholders in the Sale Purchase Agreement (SPA) of their shares in an Egyptian technology company to a French Company. This representation included the negotiation and the drafting of the SPA and all related agreements. Also, the Office achieved the completion arrangements including the Extraordinary General Meeting and the General Meeting, the amendments of the Article of Association, the recording of the shareholders ledgers for the transfer of the shares, and the commercial registry amendments.
2. A judgment was rendered by the South Cairo First Instant Court in favor of our client, in regards of a claim for a huge amount of US\$ 20,008,000 (twenty million and eight thousands USD) as indemnity for a boat accident. The Office succeeded in the appeal case to reduce the indemnity amount of US\$ 20,000 (twenty thousands US Dollars).
3. The Office established legal entities in Egypt for foreign direct investments such as Pertonas Egypt (branch), Parsons Egypt (LLC), Alan Dick North Africa (LLC), Schick Egypt (LLC), Coface Egypt (SAE), and Bostik Egypt (SAE). In addition, the office established a huge number of companies established by Egyptians.
4. The Office negotiated and drafted many hotel management agreements and hotel lease agreements on behalf of owners and operators such as the Hilton hotels on behalf of Hilton, Valtur Hotel on behalf of the owner Tower Group, all lease agreements of Tropicana hotels in Sharm, lease agreement of AA Amwaj hotel, management agreements on behalf of the operator Resta hotels in Yemen Republic, and a lease agreement on behalf of the operator Savita Hotel.
5. The Office negotiated and drafted many hotel management termination agreements and hotels lease agreements on behalf of Hilton Hotels, on

behalf of the owner of Conrad Sahrm ElSheikh, on behalf of the operator of AA Amwaj in Sharm, on behalf of the operator of Royal Grand Azur Hotel in Sharm, on behalf of the operator of Tropicana Sea Beach Hotel in Sharm.

6. The Office succeeded in repossessing an hotel after being invaded by the owner during the lease term and collected an indemnity amount for the operator due to a favorable arbitration award.
7. The Office succeeded in settling many court cases and arbitration cases between owners and hotel operators one of them was filed before the London Court of International Arbitration. In addition, we helped our client to overcome the touristic crisis in the last 3 years following the revolution by helping them to renegotiate their lease and management agreements prior resorting to the courts or the arbitration.
8. The Office succeeded to win the case filed against a large Swiss bank "the UBS Bank" for an amount of US\$ 14 million in a record of time.
9. The Office finalized the sale purchase agreement of a large hotel company in Sharm to an Arab consortium for the amount of US\$ 80 million.
10. The Office was appointed by Tropicana Hotels to review all its labor regulations and agreements to conform with the applicable standards applied by the Hotel multinational companies.
11. The Office conducted all due diligence for: (i) the assets purchased as well as drafted the 'asset purchase agreement' on behalf of Coface Egypt, a subsidiary of the French Company Coface; and (ii) WABAG Ltd. for purchasing an Egyptian – German joint venture company in the field of potable water plants.
12. The Office represented Hard Rock Egypt for the negotiation and the draft of the Hard rock Café Restaurant franchise agreement with the American franchisor Hard rock International. In addition, the office drafted the restaurant lease agreements between Hard rock Egypt and the restaurant owners.

- 13.** The Office negotiated on behalf of the Egyptian party in regards to a shareholder agreement and other related agreements such as a trademark license agreement, a lease agreement and exclusivity agreement for the incorporation of a joint company venture with an Italian company (Pelliconi Egypt).
- 14.** The Office acted as a local counselor to Edison International regarding the Petroleum Concession Agreements for the AbuQir field. This concession agreement was described by the Minister of Petroleum as "the Deal of the Century". Edison paid to the Egyptian Government an amount of 1.4 billion US Dollars as a grant.
- 15.** The Office handled all labor, supply, and concession agreements (advise and court cases) for many operating hotels in Egypt such as the Marriott, Intercontinental hotels, and other local operators.

ATTORNEYS PROFILES

PARTNERS

Karim Adel Kamel Ghobrial

Education:

- LL.B. Ein Shams University, 1990.
- LL.M. Master Degree in Business Law, "Institut de droit des Affaires Internationales" (IDAI), this institute is an association between Cairo University and Paris Dauphine University, May 1993.
- Academy of American and International Law "The southwestern Legal Foundation" (Dallas, Texas), July 1995.
- LL.M. International Business Law "Washington college of Law – The American University" (Washington, D.C.), August 1996.

Experience:

- Practicing in the field of Corporate and Commercial law at Adel Kamel Law Office since 1990.
- Training at Gide, Loyrette Et Nouel Law Office (Paris, France), 1993.
- Training at Afridi, Angel & Baker Law Office (New York), 1995.
- Patent and Trademark Agent.
- Legal Advisor at the Cairo Regional Center of International Commercial Arbitration, 1998 –1999.
- Legal Advisor at DEPRA (USAID), in regards of the Mortgage Law, 1999 – 2000.
- Managing Partner at Adel Kamel Law Office; then, at Krim Adel Law Office since 2005.

Admission:

- Egyptian Bar, 1990.
- Arbitrator at the Cairo Regional Center of International Commercial Arbitration, 2000.
- High Court of Egypt, 2008.

Membership:

- Fellow, London Chartered Institute of Arbitration (London, England).
- Arab and African Arbitration Association (Cairo, Egypt).
- American Chamber of Commerce in Egypt.

Practice Area:

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- Arbitration, Corporate Law, Commercial Law, Establishing Companies and Foreign Branches, Franchise Agreements, Hotels Management & Lease Agreements, Mergers and Acquisitions, Petroleum Concession Agreements, Shareholder Agreements, and Shares Sale Purchase Agreements

Languages:

- Arabic, English, & French.

E-mail address: Karim@karimadel.com.eg

Dr. Christian Ule

Education:

- Doctorate of Law, Mainz, 1997, Doctoral Thesis: The Law of the Non-Navigational Use of International Watercourses, published in 1998 under the title: Das Recht am Wasser – Dargestellt am Beispiel des Nils
- Articles with High Regional Court in Koblenz (Referendariat), 1991 – 1994
- Post-Graduate School of Administrative Law in Speyer, 1993
- Arabic Studies at University of Alexandria (Egypt), 1990 - 1991
- Studies of Law, Political Sciences and Islamic Sciences at Universities of Heidelberg and Mainz (Germany) 1984 – 1990
- Studies of Political Sciences at Northwestern University, Evanston (Illinois), 1982 - 1984

Experience:

- Karim Adel Law Office, Cairo, Of Counsel, since 2016
- MIDEAST Law, Lawyers | Avocats | Rechtsanwälte, Partner, since 2015
- SALGER Rechtsanwälte, Frankfurt, associated attorney, 2004 - 2016
- MENA Legal Advisers FZC, Founding Partner, Dubai and Ras Al-Khaimah U.A.E., 2004 – 2015
- Coudert Brothers LLP, Senior Associate, Frankfurt/Main (Head of the Middle East Practice Group), 2000 – 2004
- Schürmann & Partners, Senior Associate, Frankfurt/Main (Co-Founder of the Middle East Practice Group), 1999
- Eimer, Heuschmid, Mehle, Bonn (Head of International Desk), 1995 – 1999
- Federal Ministry of Economic Development, EU-Department, Legal Intern, Bonn, 1994
- German Embassy in Cairo, Legal Department, 1993
- Abt, Widmaier & Otto, Heidelberg, Lawyer, 1992 – 1993
- Yansouni, Eldib & Partners, Alexandria (Egypt), Lawyer, 1990 – 1991

Admission:

- Germany Bar, since 1995
- Higher Regional Court of Frankfurt am Main, since 2003
- Legal Consultant, U.A.E., 2007 - 2015
- Advocate (DIFC, Dubai), since 2012

Memberships:

- American Bar Association (ABA), Associate, Section of International Law
- ABA Middle East Committee
- International Bar Association (IBA), Member and Vice-Chair of the Arab Regional Forum, 2003 – 2008
- German Federal Bar Association, Berlin, since 1995
- Frankfurt Bar Association, Frankfurt/Main, since 1995
- Forming member and curator of the Association for Arabic and Islamic Law (GAIR e.V.), since 1997
- German-Arab Chamber of Commerce and Industry (AHK), Cairo
- Swiss Egyptian Business Association (SEBA), Cairo

Practice Areas:

- Commercial and business law, especially:
 - International law of contracts, focus on German and Egyptian business law
 - International sale of goods
 - Engineering and construction contracts (incl. F.I.D.I.C.)
- Foreign Direct Investment with special focus on Egypt and Germany
- Corporate Law
- Joint Ventures, Mergers & Acquisitions
- Project and Export finance
- Technology Transfer into Egypt incl. Know-How and license agreements
- Legal representation before all tribunals in Germany and DIFC Courts, Dubai, including arbitral tribunals, in German and English as language of the proceedings

Publications on Egyptian Law:

- Handelsvertreterrecht in Ägypten, veröffentlicht bei CBBL Cross Border Business Lawyers, Baden-Baden, Mai 2016.
- Öffentliche Auftragsvergabe in Ägypten, veröffentlicht bei CBBL Cross Border Business Lawyers, Baden-Baden, April 2016.
- Handbuch Internationale Produkthaftung – Produktsicherheit in den wichtigsten Märkten weltweit (herausgegeben von Rödl & Partner); 2.,

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vollständig überarbeitete Auflage 2014, Bundesanzeiger Verlag,
Länderbeiträge zu „Ägypten“, „Libanon“, „Syrien“ und „Kolumbien“.

- Handbuch Internationales Handelsvertreterrecht – Wettbewerbsvorteile auf ausländischen Märkten (herausgegeben von Rödl & Partner), 2., überarbeitete und aktualisierte Auflage 2013, Bundesanzeiger Verlag, Länderbeiträge zu „Ägypten“, „Libanon“, „Syrien“ und „Kolumbien“.
- Schiedsgerichtsbarkeit in Ägypten, 1999.
- Das Recht am Wasser – Dargestellt am Beispiel des Nils, veröffentlicht im NOMOS-Verlag, 286 S., Baden-Baden, 1998.

Languages:

- English, German, Spanish, Arabic & French.

E-mail address: ule@karimadel.com.eg

Bishoy Safwat Barsum

Education:

- LL.B. Ein Shams University, 2003.

Admission:

- Egyptian Bar, 2004.

Practice Area:

- Arbitration, Employment Law, Hotels Management & Lease Agreements, Hotels Concession Agreements, Litigation, Maintenance Agreements, Movables Sale Purchase Agreements, Services Agreement, Social Insurance Law, and Supply Agreements.

Languages:

- Arabic.

E-mail address: bishoy@karimadel.com.eg

ASSOCIATES

Hoda Abdel Saleh

Education:

- LL.B Cairo University, 2000.

Admission:

- Egyptian Bar 2001.

Practice Area:

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- Bankruptcy, Corporate Law, Collection of Bad Debts, Commercial Law, Commercial Registry, Establishing Companies and Foreign Branches, Gas Station Concession & Lease Agreements, Intellectual Property Law, Litigation, Real Estate Agreements and Registration, and Trademark, Patents, Industrial Designs Registration.

Languages:

- Arabic

E-mail address: hoda@karimadel.com.eg

Emad Alfons

Education:

- LL.B, Cairo University, 2001.

Admission:

- Egyptian Bar, 2001.

Practice Area:

- Employment law & Litigation.

Languages:

- Arabic.

E-mail address: Emad@karimadel.com.eg

Mansor Shehata

Education:

- LL.B, Faculty of Law, Cairo University, 2006.

Admission:

- Egyptian Bar, 2006.

Practice Area:

- Real estate registration, incorporation companies, Criminal Law, Employment Law, & Litigation.

Languages:

- Arabic.

E-mail address: Mansor@karimadel.com.eg

Hany Fawzy

Education:

- LL.B, Faculty of Law, Cairo University, 2001.
- LLM, in Criminal & Public Law, Cairo University, 2003

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Admission:

- Egyptian Bar, 2001.

Practice Area:

- Criminal law, Administrative Law, Family Law, Employment Law, Civil Law, Commercial Law, Banking, Arbitration, & Litigation.

Languages:

- Arabic.

E-mail address: Hany@karimadel.com.eg

Adel Ibrahim**Education:**

- LL.B, Faculty of Law, Ain Shams University, 2005.

Admission:

- Egyptian Bar, 2005.

Practice Area:

- Employment law & Litigation.

Languages:

- Arabic.

E-mail address: Ibrahim@karimadel.com.eg

OF COUNSELS**Dr. Asaad Nabil Asaad****Education:**

- M.Sc. Environmental Sciences – University of Vienna, 2017
“CO2 fluxes of four different plant compositions in the Pürgschachen Moor in the Styrian Enns valley, Austria”
- L.L.B Law – Faculty of Law, Ain Shams University, 2008
- Ph.D. Civil Engineering - Faculty of Engineering, Ain Shams University, 2003
“Comparative Study between FIDIC’s Contract Conditions for Civil Construction 4th edition and FIDIC’s Contract Conditions for Construction 1999 issue”
- M.Sc. Civil Engineering - Faculty of Engineering, Ain Shams University, 1997

"Structural Analysis of Offshore Pipelines"

- B.Sc. Civil Engineering - Faculty of Engineering, Ain Shams University, 1990
"Structure Division - Steel Structures Project"

Experience:

- Engineering Projects Tendering Specialist at the Ministry of Planning, General Secretariat of the Supreme Council for Planning and Development (GS-SCPD), State of Kuwait – Consultants Department, 2016 – 2010.
- Vice President, Head of Business Development Division, Manager of Corporate Planning Department, Technical Office Department and Projects Manager at Al Amar Consulting Group S.A. (AMG), Cairo, Egypt, 2010 -2015
- Contracts Specialist of ENI Oil Co. Ltd. - Libyan Branch (currently named Mellitah Oil & Gas B.V. - Libyan Branch), 2009 -2010.
- Instructor; then Associate Professor (on part time basis) American University in Cairo (AUC), 2008 -2015.
- Contracts Specialist, ECG Engineering Consultants Group S.A, 2004 -2009.
- Consultant and Trainer (as a Freelancer), Petroleum Marine Services P.M.S., 2003 -2004.
- Contracts Engineer, Burullus Gas Company, 2002 -2003
- As an experienced engineer in construction contracts, I have worked as a trainer in the construction contracts and procurement field and as a speaker in:

Brain Power Center for Training & Capacity Building, Khartoum, Sudan.
Training sessions (May 2014)

National Organization for Potable Water and Sanitary Drainage (NOPWASD), Cairo, Egypt. Training sessions (March 2013 and January 2014)

CRCICA-FIDIC-ESCON Regional Conference FIDIC Contracts – Latest Developments (January 2011)

Before the above dates, I was providing parts of the sessions and as an assistance to the main instructor.

KARIM ADEL

- Specifications & Contracts Writer ECG Engineering Consultants Group S.A, 1998 - 2003
- Contracts Engineer, Kuwait National Petroleum Company (KNPC), 1997 -1998
- Contracts Engineer Petroleum Projects and Technical Consultation Co. "PETROJET", 1991 – 1997.
- Design Engineer "W.D.O." - Wassif Design Office, 1990 - 1991

Languages Skills:

Arabic, English, & German

Membership:

- MCI Arb. – Member in the Chartered Institute of Arbitrators (CI Arb), London England
- MCI Arb. – Member in the Chartered Institute of Arbitrators (CI Arb), Cairo Branch
- Member in Egyptian Engineers Syndicate
- Member in the Contracts Committee assigned by the Ministerial Decree for the preparation of the Egyptian Code of Project Management (2008)